

# SLING Days

Central European Regional Group Meeting

Industry focus

3-5 December 2024

### Industry focus topics for the discussion

- Customer journeys / service delivery
- PoC in EuroCC2 and EuroCC3
- Industry KPIs for EuroCC3
- Interaction between NCCs/CoEs for smooth collaborations

#### Customer journeys / service delivery

- What are the main blockers with onboarding companies?
- What ways did you find successful to attract them and provide them services?
- How do you provide services since we you are limited with effort and lack of experts which are part of NCC?
- Do companies get EuroHPC clusters access or do you provide them some internal resources? What is the ratio?

#### PoC in EuroCC2 and EuroCC3

- What is not working with PoC now and how do we change this for EuroCC3?
- What is unclear with current guidelines?
- Are we OK with TRL level?
- What about Big industry collaboration?

### Industry KPIs for EuroCC3

- How do we define common KPIs since NCC are not all the same size/knowledge/expertise?
- How many were interested in services?
- How many actually started using something?
- How many of them started and finished a PoC?
- How many of them were then involved in another nation/international project like FF+?

# Interaction between NCCs/CoEs for smooth collaborations

- Who of you have establish a collaboration and in what way?
- Did you find any companies who can use services provided by CoS?



# Thank you for attention!

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REPUBLIC OF SLOVENIA MINISTRY OF HIGHER EDUCATION, SCIENCE AND INNOVATION This project has received funding from the European High-Performance Computing Joint Undertaking (JU) under grant agreement No 101101903. The JU receives support from the Digital Europe Programme and Germany, Bulgaria, Austria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, Greece, Hungary, Ireland, Italy, Lithuania, Latvia, Poland, Portugal, Romania, Slovenia, Spain, Sweden, France, Netherlands, Belgium, Luxembourg, Slovakia, Norway, Türkiye, Republic of North Macedonia, Iceland, Montenegro, Serbia.