

SLING



SLING Days

NCC Netherlands: Interaction with Industries

Clícia Pinto (NCC NL Deputy Manager)

3-5 December 2024

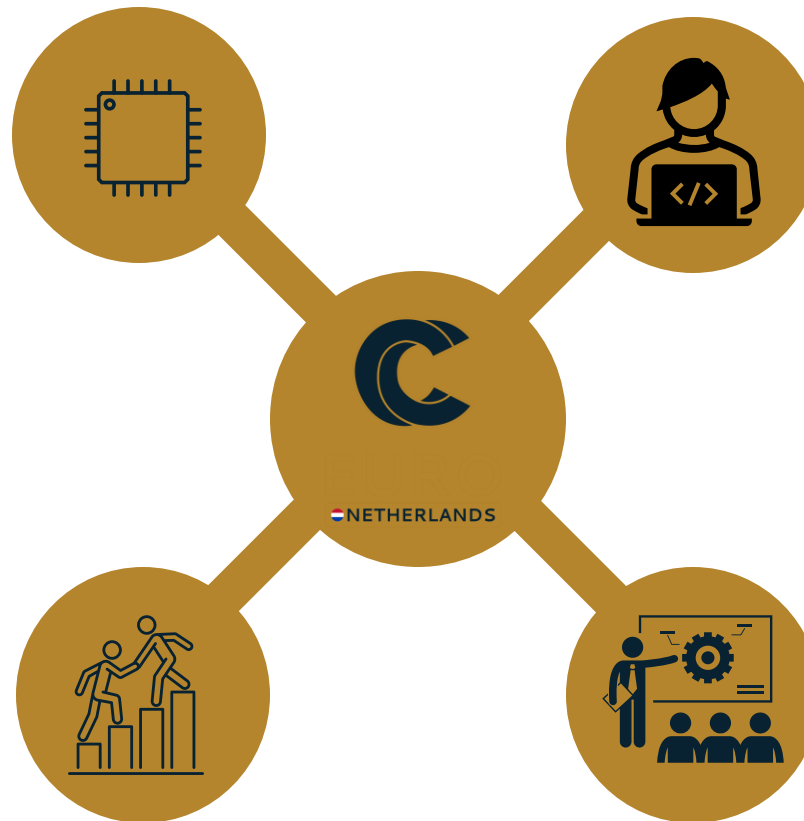
NCC Netherlands: Services

Access to HPC Facilities

We help you within a assessment of the computational needs for your institution or company.

Basic Support

Individual guidance, assessment of potential applications and technological routes, identification of suitable providers, basic support with high performance visualization, and advices on application for national or European open calls



Specialised consultancy

Software deployment indifferent HPC architectures, parallelization and distribution, code optimization, performance analysis, and assistance with software and hardware technology transfer

Training

Courses and events for different knowledge levels on subjects of HPC, AI, HPDA, Quantum and many other advanced computing topics.

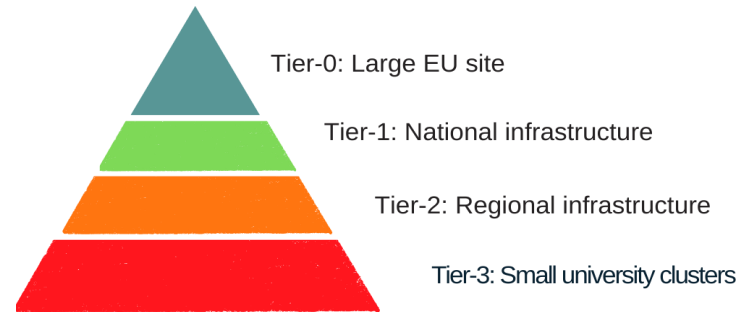
NCC Netherlands: Services

- Start package:
 - **8 consultancy hours**
 - + Business consultancy
 - **50,000 core hours on Dutch national Tier-1 HPC facilities**
 - in-kind contribution by SURF
 - **Access to the Dutch national cloud facilities**
 - in-kind contribution by SURF

NCC Netherlands: SURF and National Network



← SURF →



Expertise Pool:

- High-Performance Computing
- High-Performance Machine Learning
- High-performance visualization
- Data preservation
- Data management
- Cloud for Research
- System administration
- Trust and Identity

national network
and
(sustainability) key players



Customer Journey

Step 2

Fit/Exploration Interview:

- Problem statement/ Use Case / Workshop ?
- Data classification (Sensitive etc.)
- SURF Way of Working
- Project Assets List Assesment/ Preparation

Step 4

Kick-off Meeting:

- Onboarding
- Goal setting
- Meet the team
- Training AI/HPC
- Access HPC platform
- Weekly check-ins

Step 6

End-of-Project:

- Presentation
- Achievements
- Challenges
- Lessons learned
- Next steps

Week
0

Week
1

Week
2

Week
3-5

Week
20

Week
40

Week
50

Step 1

Pre-Scan Assessment

- Skills Scan : Tech Stack &
- Proj. MGMT Skills
- (Optional) Report [HPC4SME](#)
- Confirmation email
- Next steps

Step 3

Proof-of-concept Proposal

- SURF Usage Agreement: Data Privacy
- Onboarding/Offboarding
- Approval for Public Communications
- Collab for White Papers & Scientific Articles/
- Conferences/ Publication

Step 5

Mid-term check-in:

- Challenges
- Help
- GO/NOGO

Step 7

Community onboarding:

- Access to HPC network
- Events
- Stay in touch!

NCC Netherlands Proof-of-Concepts: Do's

- Open call for applications
 - Single point of entry for proof of concepts
- Automated processes
 - minimize manual effort (ex. self-booking for intake meetings)
- Demonstrating value proposition
 - Business impact > Computational/scientific impact
 - "Test before invest" approach
 - Emphasizing sustainability and cost-effectiveness
 - Building credibility and trust
- Defining the proof of concept in the very first meeting
 - Setting clear expectations in the initial meeting to ensure mutual understanding and alignment



NCC Netherlands Proof-of-Concepts in Numbers

(Jan 2023 – Sep 2024)

- Grant agreements established: 19 SMEs
- Consultancy hours granted: 304 hours
- Computing hours granted: 950,000 SBUs

Our Team:



NCC NL



Clícia Pinto

HPC Advisor
NCC NL Deputy Manager
Interaction with Industry



Carlos Teijeiro Barjas
HPC Advisor
NCC NL Manager
Training Development



Xavier Farré
HPC Advisor
Training
Coordinator



Monica Rotulo
High-Performance
Machine Learning
Advisor



Erik Kentie
Business
Development
Manager



Andreea Moga
Customer Success
Lead & AI Coach



Danique Aaftink
Marketing
Communications

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Thank you



EuroHPC
Joint Undertaking



REPUBLIC OF SLOVENIA
**MINISTRY OF HIGHER EDUCATION,
SCIENCE AND INNOVATION**

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