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MREŽA ZNANJA

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Innovation in business: HPC as an opportunity for SMEs

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Support to Industry – SME readiness

- More than **2 million SMEs in the EU**
- **SMEs** € are you ready to use HPC & AI?
- **NCCs** € reach out to **SMEs** and **support them**
- Understanding the needs and competences
- Make a selection of those who have potential





Support to Industry – NCC readiness

- Understand the specifics
- Have a clear and understandable communication (suitable technical language)
- Clear rules defined (limitations, access policies, support experts,..)
- Success stories to showcase HPC and related technologies
- Website to provide clear information on one place



How NCC Slovenia supports industry?

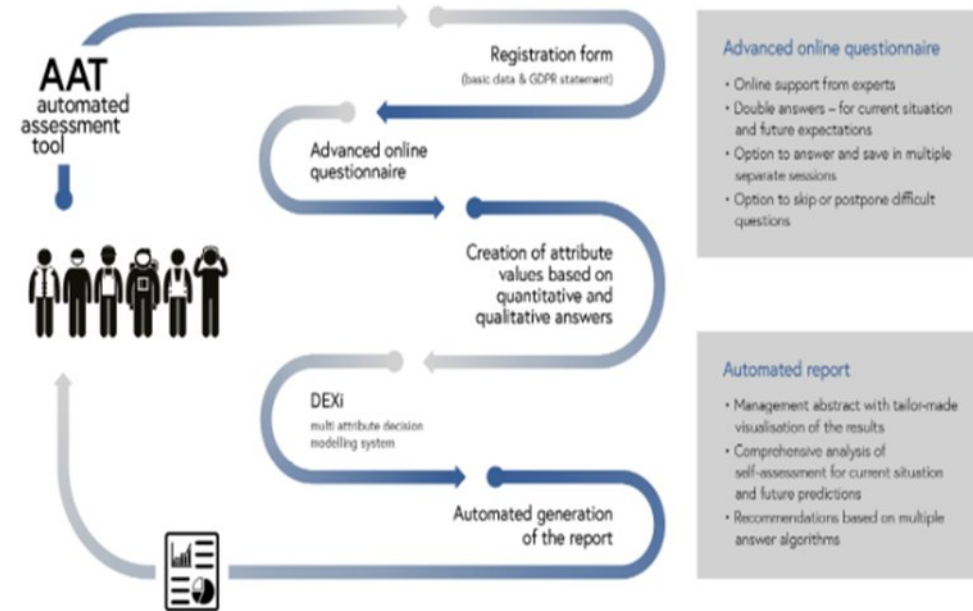
1. Industry approach NCC directly
The company fills in HPC4SME AAT questionnaire
2. Arranging first meeting ☾ company goals, needs, challenges
3. Readiness & needs ☾ discussing NCC support
4. Support providing: training, consulting, HPC infrastructure access, PoC development, funding and tender information providing, supporting proposals for Open Calls (e.g., FFplus), and connecting with supporting organizations and partners



Collaboration starts with HPC4SME

- Is an SME ready? Use hpc4sme tool!
- Register and fill the questionnaire, help when needed
- Validate the results and follow recommendations
- Not ready? Trainings and workshops
- Ready?

- Infrastructure access and support
- Collaboration on national and international projects
- Make new success stories for new SMEs
- Commercial cases



ARCTUR - initiator of Horizon 4.0 Partnership

There are **4 steps** to complete the Assessment Process. You have already done 3 of 4:

- Step 1** - Simple registration
- Step 2** - Fill the Questionnaire
- Step 3** - Receive the Results
- Step 4** - Follow the Recommendations



Collaboration starts with HPC4SME

The tool is for NCCs and SMEs

- Potential/demand/needs/readiness insights
- Answers to relevant questions are provided before conducting a technical meeting
- Recommendations and readiness is analysed by the tool – easy selection





HPC4SME AAT Task Force



33 NCCs participating in EuroCC2



25 NCCs are already included in the HPC4SME
AAT



Tool available in **18** languages



Barriers for SMEs

Trust!!

Price, ROI??

Domain knowhow?

HPC Hardware?

Software license?

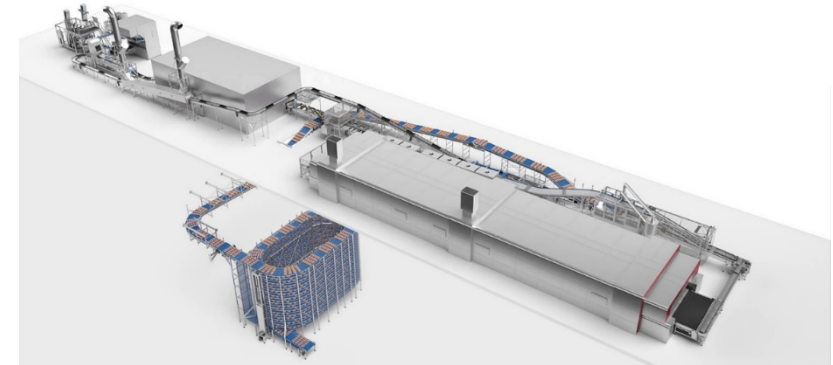




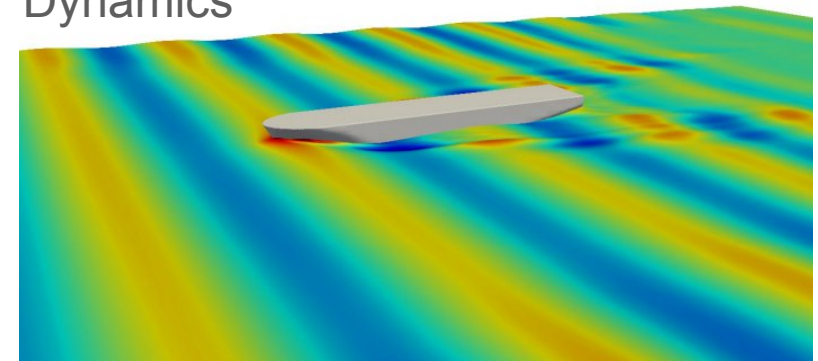
Towards Innovation – PoCs development

- **Insilico & Gostol GOPAN**
 - à Analysis
 - à Consulting
 - à HPC infrastructure access
 - à PoC development
 - ☾ Open Calls support: idea development and connecting with supporting organisations (e.g., FFplus)
 - ☾ Creating success stories

Gostol GOPAN Rendering job preparation for multiple GPUs in an HPC cluster



Insilico: Revolutionizing Maritime Design: HPC-Driven Hull Optimization for Superior Wave Dynamics





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